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College Placement Council, Inc. 62 Highland Avenue / Bethlehem, PA 18017

CPC Salary Survey

REGIONAL Report No. 5 July 1989

EASTERN REGION (ECPO)

Alfred University
Babson College
Bard College
Bentley College
Boston College
Boston University
University of Bridgeport
Brown University
Buffalo State College
Clarkson University
Columbia University
University of Connecticut
Cornell University
CUNY -Bernard M. Baruch
CUNY - Baruch College - Business & Public Administration
CUNY - City College
CUNY - Graduate School & University Center
CUNY - Hunter College
Dartmouth College
Eastern Nazarene College
Fordham University - Lincoln Center
Fordham University
Franklin Pierce College
Husson College
Ithaca College
The King's College
LeMoyne College
Long Island University
University of Maine-Orono
Manhattan College
Manhattanville College
Marist College
MIT
MIT - Sloan School of Management
University of Massachusetts - Amherst
Mount Holyoke College
New Hampshire College
NYU-Graduate School of Business
New School for Social Research - Graduate School
Northeastern University
Pace University-New York City
Pace University-Westchester
Polytechnic University
Post College
Pratt Institute
Rensselaer Polytechnic University
Regis College
Rhode Island School of Design
University of Rhode Island
Roberts Wesleyan College
University of Rochester
University of Rochester-W.E. Simon Graduate School of Business
Sacred Heart University
Saint Anselm College
St. John Fisher College
St. Joseph's College
St. Joseph's University
SUNY - Buffalo
SUNY - Cortland
SUNY - Geneseo
SUNY - Plattsburgh
SUNY - Purchase
Syracuse University
Union College
Vassar College
Wells College
Williams College
Worcester Polytechnic Institute

The career planning & placement offices that participate in the ***Salary Survey*** are divided into seven geographic regions. The participants listed comprise the **Eastern** Region.

The data are based on salary offers made to students graduating between September 1, 1988, and August 31, 1989. Tables on pages 1 through 8 list data on both regional and national levels for the interim period (May 1, 1989 through June 5, 1989) and cumulatively (September 1, 1988, through June 5, 1989). The block tables list data for the cumulative period, and include only those categories for which offers were reported.

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BACHELOR'S DEGREE CANDIDATES

(Data Combined for Men and Women)

AVERAGE SALARY OFFERS

INTERIM PERIOD 5/4/89 THROUGH 6/5/89

CUMULATIVE PERIOD 9/1/88 THROUGH 6/5/89

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES*			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES*		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	131	1536	$26959	$25409	$31000	$27000	$23000	441	5444	$26156	$25290	$30000	$26000	$22000
BUSINESS ADMIN (INCL MGMT	36	586	24472	22273	30000	24000	20000	119	1411	24785	22274	30900	24000	18000
DISTRIBUTION MANAGEMENT	7	29	28500	24576	*	*	*	7	82	28500	24447	*	*	*
ECONOM & FINANCE (BANKING	103	1030	25007	25106	29500	25000	21000	177	2160	25886	24649	31000	25500	21000
HOTEL/RESTAURANT MGMT.	+	18	+	20617				13	124	21154	19859	*	*	*
HUMAN RSRCS (incl LABOR R	9	53	28956	24619	*	*	*	13	136	26662	23035	*	*	*
MANAGEMENT INFO SYSTEMS	22	138	28300	26572	31500	28100	25000	67	514	28035	26861	32000	28000	23900
MARKETING/MARK MGMT (RESR	42	678	22636	22744	25000	22000	20000	108	1605	22595	22523	27000	22000	18000
REAL ESTATE	+	4	+	23900				1	20	20000	23571	*	*	*
COMMUNICATIONS														
ADVERTISING	+	40	+	19900				2	75	24500	19367	*	*	*
COMMUNICATIONS	6	107	24917	20852	*	*	*	13	298	22738	20761	*	*	*
JOURNALISM	1	57	23000	20374	*	*	*	2	119	20250	19595	*	*	*
TELECOMMUN/BROADCASTING	+	36	+	19634				+	54	+	19239			
EDUCATION														
ELEMENTARY EDUCATION	1	200	14600	18538	*	*	*	1	383	14600	18578	*	*	*
PRE-ELEMENTARY EDUCATION	+	1	+	13700				+	10	+	16203			
PHYSICAL EDUCATION	+	18	+	20225				+	35	+	19309			
SPECIAL EDUCATION	+	38	+	20014				+	88	+	19879			
HOME ECONOMICS														
HUMAN ECOLOGY (HOME ECONO	+	5	+	21760				1	24	26000	18655	*	*	*
TEXTILES & CLOTHING	1	62	22000	20573	*	*	*	3	98	24667	19944	*	*	*
MERCHANDISING MANAGEMENT	2	26	23500	19019	*	*	*	4	50	23500	19458	*	*	*
HUMANITIES														
FOREIGN LANGUAGES	2	24	21250	20269	*	*	*	2	55	21250	20666	*	*	*
LETTERS (incl English, Li	15	100	23313	20817	*	*	*	18	189	23722	20348	*	*	*
VISUAL & PERFORMING ARTS	1	46	30000	18526	*	*	*	1	77	30000	18099	*	*	*
HUMANITIES - OTHER	+	49	+	23110				+	111	+	23010			
SOCIAL SCIENCES														
CRIMINAL JUSTICE	+	31	+	19974				+	64	+	20521			
HISTORY	3	51	22167	21206	*	*	*	5	86	21580	21275	*	*	*
POLITICAL SCIENCE/GOVT	6	98	23567	22172	*	*	*	13	190	26531	22116	*	*	*
PSYCHOLOGY	16	110	20390	19546	*	*	*	17	229	19956	19061	*	*	*
SOCIOLOGY	3	47	18167	18136	*	*	*	4	86	17125	19021	*	*	*
SOCIAL SCIENCES-OTHER	1	30	14000	20229	*	*	*	2	96	17000	20205	*	*	*
ENGINEERING														
AEROSPACE & AERONAUTICAL	12	209	30435	29419	*	*	*	21	433	30420	29424	32300	31000	28500
AGRICULTURAL	+	13	+	27392				+	23	+	25984			
ARCHITECTURAL	+	12	+	26733				+	31	+	25871			
BIOENGINEERING & BIOMEDIC	3	10	31207	28460	*	*	*	5	26	29524	28135	*	*	*
CHEMICAL	54	453	32805	33026	35000	33500	30000	148	1760	33086	32949	35000	33300	32000
CIVIL	26	450	27654	27350	31200	27532	25350	62	1085	27530	26735	31000	27532	24500
COMPUTER	23	263	32485	30710	35000	32000	30600	41	471	31833	30413	34400	32000	28800
ELECTRICAL/ELECTRONIC	135	1404	31047	30906	33600	31500	28620	300	3279	31262	30661	33600	31500	29000

continued

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

INTERIM PERIOD 5/4/89 THROUGH 6/5/89

CUMULATIVE PERIOD 9/1/88 THROUGH 6/5/89

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING (continued)														
INDUSTRIAL	18	301	$31203	$30009	*	*	*	45	746	$30390	$29812	$33000	$30600	$27000
MECHANICAL	123	1160	31056	30639	$33100	$31000	$28600	274	3037	30926	30539	33000	31000	28500
METALLURGICAL	1	98	34800	30900	*	*	*	5	257	31980	30708	*	*	*
MINING (INCL GEOLOGICAL)	+	14	+	27360				+	32	+	26840			
NUCLEAR	3	23	31953	31561	*	*	*	18	53	31612	31281	*	*	*
PETROLEUM	+	17	+	32230				+	117	+	32987			
TEXTILE	+	43	+	26584				+	46	+	26633			
ENGINEERING TECHNOLOGY	5	80	31840	28001	*	*	*	20	389	31292	28310	33000	32000	28000
INDUSTRIAL TECHNOLOGY	+	28	+	27006				2	84	27900	26652	*	*	*
AGRICULTURAL & NATURAL RESOURCES														
AGRIBUSINESS	1	14	32000	24643	*	*	*	1	49	32000	23177	*	*	*
ANIMAL SCIENCES	1	11	22500	19696	*	*	*	1	23	22500	19381	*	*	*
PLANT SCIENCES	1	4	23000	21750	*	*	*	1	9	23000	20031	*	*	*
NATURAL RESOURCES	+	9	+	21032				+	13	+	21622			
OTHER AGRICULTURAL SCIENC	+	25	+	22661				1	68	22100	21656	*	*	*
COMPUTER SCIENCE														
COMPUTER SCIENCE	40	417	30599	29004	33800	31100	27800	150	1215	30262	28557	33000	31000	27000
COMPUTER PROGRAMMING	+	34	+	28287				2	118	29500	28711	*	*	*
INFORMATION SCIENCES & SY	16	133	28589	27100	*	*	*	26	344	28401	26853	32000	29100	23900
SYSTEMS ANALYSIS	2	12	29280	29935	*	*	*	2	25	29280	29176	*	*	*
HEALTH SCIENCES														
ALLIED HEALTH	+	31	+	25932				+	81	+	24496			
HEALTH SCIENCES	+	14	+	21724				+	34	+	20911			
NURSING	13	140	27060	25280	*	*	*	14	223	26806	24789	*	*	*
PHARMACY	+	41	+	35609				+	110	+	35173			
SCIENCES														
ACTUARIAL	4	8	29675	29575	*	*	*	7	32	28601	30244	*	*	*
ARCHITECTURAL & ENVIRONME	+	13	+	23208				+	32	+	23763			
BIOLOGICAL	1	33	21500	21374	*	*	*	2	69	24000	20998	*	*	*
CHEMISTRY	8	52	30499	25295	*	*	*	35	133	32145	26698	34000	32700	30600
GEOLOGY & GEOLOGICAL SCI	+	5	+	26499				+	19	+	23724			
MATHEMATICS	12	111	28089	27304	*	*	*	32	245	28121	26789	31500	28542	24000
PHYSICS	18	37	29925	29144	*	*	*	19	51	30034	28296	*	*	*
OTHER PHYSICAL & EARTH SC	+	5	+	20945				+	15	+	22829			
TOTALS	928	10975						2268	28696					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

BACHELOR'S DEGREE CANDIDATES

(Data Combined for Men and Women)

AVERAGE SALARY OFFERS

INTERIM PERIOD 5/4/89 THROUGH 6/5/89

CUMULATIVE PERIOD 9/1/88 THROUGH 6/5/89

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	NUMBER OF OFFERS REGIONAL	NUMBER OF OFFERS NATIONAL	AVERAGE $ OFFERS REGIONAL	AVERAGE $ OFFERS NATIONAL	PERCENTILES* 90TH	PERCENTILES* 50TH	PERCENTILES* 10TH	NUMBER OF OFFERS REGIONAL	NUMBER OF OFFERS NATIONAL	AVERAGE $ OFFERS REGIONAL	AVERAGE $ OFFERS NATIONAL	PERCENTILES* 90TH	PERCENTILES* 50TH	PERCENTILES* 10TH
FINANCE														
ACCOUNTING (PUBLIC)	120	1219	$27315	$26264	$31000	$27000	$23000	409	4492	$26333	$25765	$30000	$26500	$22000
ACCOUNTING (PRIVATE)	28	386	24414	23267	29000	24750	19000	73	1116	24385	23495	30000	24500	19000
COMMERCIAL BANKING (CNSMR	12	118	25675	21397	*	*	*	17	250	26447	21466	*	*	*
COMMERCIAL BANKING (LENDG	7	117	25071	23515	*	*	*	12	222	25167	23003	*	*	*
INVESTMT BANKING (CORP FN	4	37	31250	27397	*	*	*	8	78	28500	27030	*	*	*
INVESTMT BANKNG (M & A)	+	14	+	31536				3	28	28332	29304	*	*	*
INVESTMT BANKG (REAL EST)	+	5	+	31600				1	13	16700	25715	*	*	*
INVESTMT BANKG (SALES & T	+	14	+	24965				+	32	+	22882			
FINANCIAL/TREASURY ANALYS	48	277	27046	26353	31000	26000	23500	89	638	27081	25780	31000	27000	23000
PORTFOLIO MGMT/BROKERAGE	2	42	28500	25540	*	*	*	9	89	24778	23789	*	*	*
UNDERWRITING	11	76	24636	22939	*	*	*	12	147	24750	21929	*	*	*
MARKETING														
ADVERTISING	1	27	23000	18622	*	*	*	7	57	20714	19468	*	*	*
BRAND/PRODUCT MANAGEMENT	4	93	25900	24016	*	*	*	21	261	23231	23621	27000	21600	20000
BUYER/MERCHANDISING	18	240	24881	21708	*	*	*	30	481	24612	21952	28500	24000	20000
MARKET RESEARCH	4	53	24100	25802	*	*	*	7	133	26284	24526	*	*	*
SALES	45	807	24398	23377	30500	23508	19500	94	1830	24382	23153	30600	23508	19000
COMMUNICATIONS														
DESIGN/GRAPHIC ARTS	+	14	+	18776				+	38	+	21059			
MEDIA PLANNING	+	7	+	21386				2	17	32650	20638	*	*	*
ON-AIR REPORTING	+	5	+	17100				+	8	+	16438			
PRODUCTION	3	21	24667	25002	*	*	*	6	46	23500	23701	*	*	*
PUBLIC RELATIONS	+	24	+	20436				2	84	24000	20198	*	*	*
WRITING / EDITING	2	64	20250	21218	*	*	*	4	117	19700	19890	*	*	*
PUBLIC ADMINISTRATION														
EXECUTIVE, LEGISL, & GENL	2	19	22275	19380	*	*	*	3	42	22805	19205	*	*	*
FINANC,TAXA, MONETARY POL	1	22	21400	22722	*	*	*	3	59	24800	22186	*	*	*
ECONOMIC PROGRAMS	+	6	+	23117				1	18	15000	20732	*	*	*
LAW ENFORCEMENT	+	22	+	21058				+	56	+	20918			
MILITARY	12	58	21092	21947	*	*	*	15	130	22740	21625	*	*	*
NATIONAL SECURITY	+	7	+	28396				2	17	25409	25475	*	*	*
URBAN / REGIONAL PLANNING	+	7	+	21726				+	21	+	22589			
SOCIAL SERVICES														
ADMINISTRATION	4	39	15625	19089	*	*	*	30	129	23510	21085	33000	22000	17000
COUNSELING	1	30	16000	17476	*	*	*	2	63	14500	17404	*	*	*
FUNDRAISING / DEVELOPMENT	1	3	18000	15833	*	*	*	1	6	18000	18983	*	*	*
SOCIAL WORK	3	32	15833	16293	*	*	*	3	62	15833	16489	*	*	*
ENGINEERING														
BIOENGINEERING	2	12	34278	29914	*	*	*	20	56	32056	30776	34750	32250	29000
DESIGN / CONSTRUCT	38	802	29462	28936	31500	30000	25800	105	2065	29117	28700	32500	29300	25480
ENVIRONMENTAL/SANITATION	7	90	28214	28880	*	*	*	16	227	28755	28622	*	*	*
MANUFACTURING/INDUSTRIAL	57	969	31541	30666	34100	31200	29500	122	2865	31395	30639	33100	31200	29500
SYSTEMS / PROGRAMMING	17	193	31359	30210	*	*	*	39	452	31555	30219	34100	31500	28500
POWER SYSTEMS	5	176	30756	30140	*	*	*	33	405	30730	30169	32496	30840	28500
SOFTWARE DESIGN & DEVELOP	18	201	32424	31253	*	*	*	57	494	31869	30503	34400	32000	29472

continued

BACHELOR'S DEGREE CANDIDATES

(Data Combined for Men and Women)

AVERAGE SALARY OFFERS

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 5/4/89 THROUGH 6/5/89							CUMULATIVE PERIOD 9/1/88 THROUGH 6/5/89						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING (continued)														
HARDWARE DESIGN & DEVELOP	10	222	$30729	$31240	*	*	*	31	416	$31086	$30925	$33000	$31600	$28700
RESEARCH & DEVELOPMENT	42	367	30567	30768	$33800	$31695	$28900	95	954	31269	31002	34000	32100	28900
TESTING	8	190	29540	29485	*	*	*	14	399	30150	29179	*	*	*
PROCESS ENGINEERING	51	515	32744	31866	34296	33000	30900	145	1748	32598	32061	34300	33000	30212
OTHER ENGINEERING	144	582	31310	31098	33600	31550	28440	268	1212	31353	30854	33600	31500	28800
COMPUTER SCIENCE														
COMPUTER PROGRAMMING	47	372	28780	27754	32100	30000	24996	104	1039	28803	27550	32000	29500	25000
INFORMATION SYSTEMS	8	140	27739	27325	*	*	*	36	426	28599	27077	32000	30000	25000
SYSTEMS ANALYSIS & DESIGN	21	224	29414	27991	31500	30000	27000	49	568	29293	28220	33000	30000	25000
OTHER FUNCTIONAL CATEGORIES														
ACTUARIAL	9	34	28887	29319	*	*	*	20	88	27224	28714	30200	27000	23000
AGRICULTURE/NAT'L RESOURC	2	43	12250	22470	*	*	*	2	106	12250	21763	*	*	*
ARCHITECTURE	+	9	+	21856				+	33	+	23041			
CONSULTING	14	385	29382	28388	*	*	*	65	970	29576	28157	33996	30000	25000
HUMAN RESRCS /INDUS RELS	9	67	28728	23238	*	*	*	14	175	26896	22531	*	*	*
MANAGEMENT TRAINEE	65	842	24805	22290	32000	24000	20000	139	1959	25711	22148	32700	25800	20000
MATH/STATISTICIANS	+	13	+	27376				3	42	30000	26141	*	*	*
NURSES / PERSONAL CARE	13	137	27060	25268	*	*	*	14	223	26806	24831	*	*	*
OTHER HEALTH RELATED (EX	1	96	21500	28718	*	*	*	1	259	21500	27725	*	*	*
PARALEGAL	1	20	22000	19001	*	*	*	2	26	22500	19632	*	*	*
PERFORMING ARTS (ENTERTAI	+	7	+	14948				+	10	+	14964			
RESEARCHERS NON-TECHNICAL	2	14	23000	21228	*	*	*	3	31	25667	22746	*	*	*
RESEARCHERS - TECHNICAL	1	27	33200	21634	*	*	*	1	46	33200	20949	*	*	*
TEACHING	3	321	18367	19014	*	*	*	4	622	20525	18909	*	*	*
TOTALS	928	10975						2268	28696					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

ECPO REGIONAL Report No. 5 JULY 1989
(Data Combined for Men and Women)

MASTER'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS-INEXPERIENCED

GRADUATE
ALL TYPES OF EMPLOYERS

INTERIM PERIOD 5/4/89 THROUGH 6/5/89

	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS							
ACCOUNTING	+	101	+	$29727			
MBA--NON-TECH	5	274	$38701	34484	*	*	*
MBA--TECH	3	84	34000	39425	*	*	*
MS-BUSINESS	1	29	35400	35031	*	*	*
DISTRIBUTION MANAGEMENT	+	+	+	+			
ECONOMICS & FINANCE (BANK	5	113	42446	34120	*	*	*
HOTEL/RESTAURANT MNGMT	+	+	+	+			
HUMAN RESOURCES (INCL LAB	6	18	38767	32943	*	*	*
MANAGEMENT INFORMATION SY	1	14	30000	35487	*	*	*
MARKETING/MKTNG MGT (RESE	+	43	+	35591			
MERCHANDISING MANAGEMENT	+	+	+	+			
COMMUNICATIONS							
ADVERTISING	+	+	+	+			
COMMUNICATIONS	+	+	+	+			
JOURNALISM	+	3	+	23267			
EDUCATION							
EDUCATION ADMINISTRATION	+	7	+	25748			
ELEMENTARY EDUCATION	+	6	+	18617			
PHYSICAL EDUCATION	+	+	+	+			
READING EDUCATION	+	1	+	16380			
SPECIAL EDUCATION	1	10	19000	22347	*	*	*
HUMANITIES							
FOREIGN LANGUAGES	+	2	+	18054			
LETTERS	1	5	26000	25200	*	*	*
VISUAL & PERFORMING ARTS	+	10	+	21123			
HUMANITIES - OTHER	+	1	+	40000			
SOCIAL SCIENCES							
CRIMINAL JUSTICE	+	+	+	+			
HISTORY	+	2	+	19100			
POLITICAL SCIENCE / GOVT	+	+	+	+			
PSYCHOLOGY	+	9	+	22211			
SOCIOLOGY	+	3	+	27000			
SOCIAL SCIENCES - OTHER	1	5	43704	25140	*	*	*

continued

CUMULATIVE PERIOD 9/1/88 THROUGH 6/5/89

NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
8	348	$29000	$28874	*	*	*
14	645	37850	33903	*	*	*
7	180	32800	38847	*	*	*
1	48	35400	32979	*	*	*
+	1	+	30900			
6	165	39038	34661	*	*	*
+	+	+	+			
6	31	38767	31883	*	*	*
2	38	33000	31865	*	*	*
+	60	+	34462			
+	1	+	21000			
+	+	+	+			
+	3	+	26000			
+	4	+	23050			
+	12	+	23878			
+	17	+	21694			
+	1	+	12000			
+	1	+	16380			
1	16	19000	21823	*	*	*
+	2	+	18054			
1	5	26000	25200	*	*	*
+	14	+	19945			
+	1	+	40000			
+	+	+	+			
+	4	+	19482			
+	5	+	28541			
1	18	37000	23717	*	*	*
+	5	+	24272			
1	9	43704	23060	*	*	*

ECPO REGIONAL Report No. 5 JULY 1989

(Data Combined for Men and Women)

MASTER'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS-INEXPERIENCED

INTERIM PERIOD 5/4/89 THROUGH 6/5/89

CUMULATIVE PERIOD 9/1/88 THROUGH 6/5/89

GRADUATE ALL TYPES OF EMPLOYERS	NUMBER OF OFFERS REGIONAL	NUMBER OF OFFERS NATIONAL	AVERAGE $ OFFERS REGIONAL	AVERAGE $ OFFERS NATIONAL	PERCENTILES' 90TH	PERCENTILES' 50TH	PERCENTILES' 10TH	NUMBER OF OFFERS REGIONAL	NUMBER OF OFFERS NATIONAL	AVERAGE $ OFFERS REGIONAL	AVERAGE $ OFFERS NATIONAL	PERCENTILES' 90TH	PERCENTILES' 50TH	PERCENTILES' 10TH
ENGINEERING														
AEROSPACE & AERONAUTICAL	5	50	$35451	$34174	*	*	*	7	70	$35137	$34115	*	*	*
AGRICULTURAL	+	+	+	+				+	+	+	+			
BIOENGINEERING & BIOMEDIC	+	6	+	35283				-	11	+	34930			
CHEMICAL	6	51	36083	36476	*	*	*	22	145	36086	36131	$37500	$36250	$34500
CIVIL	2	77	30258	31111	*	*	*	9	154	32335	30723	*	*	*
COMPUTER	5	25	42608	37408	*	*	*	25	79	39525	37183	45000	40000	33540
ELECTRICAL/ELECTRONIC	27	221	38526	36609	$42000	$39000	$33693	64	505	39694	36435	45000	39750	33900
INDUSTRIAL	+	29	+	34286				8	74	37450	34576	*	*	*
MECHANICAL	13	186	35417	35265	*	*	*	34	388	35657	35260	38000	35950	32000
METALLURGICAL	6	30	36600	35141	*	*	*	23	66	35254	34923	37000	35600	32760
MINING & MINERAL	+	6	+	31967				+	12	+	31612			
NUCLEAR	+	6	+	33670				+	9	+	34024			
PETROLEUM	+	+	+	+				+	23	+	38475			
TEXTILE	+	+	+	+				+	+	+	+			
HEALTH SCIENCES														
ALLIED HEALTH	+	12	+	28226				+	19	+	28016			
HEALTH SCIENCES	+	7	+	21929				+	14	+	21883			
NURSING	+	6	+	25940				+	7	+	25806			
SCIENCES														
AGRICULTURAL & NATL RESOU	+	1	+	26000				+	3	+	23600			
ARCHITECTURAL & ENVIRONME	+	1	+	23000				+	2	+	23500			
BIOLOGICAL	+	3	+	28105				+	5	+	25063			
CHEMISTRY	+	12	+	31162				1	36	31920	32157	*	*	*
COMPUTER SCIENCE														
COMPUTER SCIENCE	11	84	35273	35754	*	*	*	23	188	36700	35823	40000	37000	35000
SCIENCES														
GEOLOGY & RELATED GEOLOGI	1	24	44676	30262	*	*	*	1	58	44676	30473	*	*	*
MATHEMATICS (INCL ACTUARI	1	10	32011	31338	*	*	*	3	25	35437	31498	*	*	*
PHYSICS	+	5	+	29929				1	10	29000	29889	*	*	*
POLYMER	+	+	+	+				+	6	+	34137			
TOTALS	101	1592						269	3543					

Master's Degree Candidates - Experience[1]

AVERAGE SALARY OFFERS

(Data Combined for Men and Women)

INTERIM PERIOD 5/4/89 THROUGH 6/5/89

CUMULATIVE PERIOD 9/1/88 THROUGH 6/5/89

GRADUATE ALL TYPES OF EMPLOYERS	NUMBER OF OFFERS REGIONAL	NUMBER OF OFFERS NATIONAL	AVERAGE $ OFFERS REGIONAL	AVERAGE $ OFFERS NATIONAL	PERCENTILES' 90TH	PERCENTILES' 50TH	PERCENTILES' 10TH	NUMBER OF OFFERS REGIONAL	NUMBER OF OFFERS NATIONAL	AVERAGE $ OFFERS REGIONAL	AVERAGE $ OFFERS NATIONAL	PERCENTILES' 90TH	PERCENTILES' 50TH	PERCENTILES' 10TH
OVER 1 TO 2 YEARS[1]														
MBA--NON-TECH	12	149	$42500	$40921	*	*	*	36	438	$46167	$42419	$56000	$45500	$33000
MBA--TECH	4	40	49450	40925	*	*	*	6	129	45350	44590	*	*	*
OVER 2 TO 4 YEARS														
MBA--NON-TECH	16	170	46906	42981	*	*	*	60	499	48890	43883	57500	50000	37500
MBA--TECH	4	75	53500	48935	*	*	*	16	240	48656	47967	*	*	*
OVER 4 YEARS														
MBA--NON-TECH	17	110	43235	44152	*	*	*	76	401	47935	44549	64000	50000	29000
MBA--TECH	3	46	37500	49738	*	*	*	12	176	46292	49024	*	*	*
TOTALS	56	590						206	1883					

1 Years of previous full-time, nonmilitary employment
' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

DOCTORAL DEGREE CANDIDATES

AVERAGE SALARY OFFERS

(Data Combined for Men and Women)

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 5/4/89 THROUGH 6/5/89							CUMULATIVE PERIOD 9/1/88 THROUGH 6/5/89						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
BUSINESS ADMIN & MNGMT	+	3	+	$50333				+	3	+	$50333			
COMPUTER & INFOR SCIENCES	1	13	$59500	51137	*	*	*	1	16	$59500	50049	*	*	*
EDUCATION														
EDUCATION ADMINISTRATION	+	7	+	43643				+	14	+	40221			
HUMANITIES & SOCIAL SCIENCES														
ECONOMICS	+	+	+	+				+	+	+	+			
ENGLISH	+	2	+	26000				+	4	+	24500			
FOREIGN LANGUAGES	+	+	+	+				+	1	+	26000			
PSYCHOLOGY	+	7	+	32593				+	10	+	33615			
SOCIOLOGY	+	1	+	27000				+	1	+	27000			
ENGINEERING														
AEROSPACE	+	1	+	50000				+	9	+	50776			
CHEMICAL	2	65	45100	48075	*	*	*	3	157	43567	47853	*	*	*
CIVIL	+	2	+	35000				+	7	+	37214			
COMPUTER	+	3	+	53967				1	5	48000	53380	*	*	*
ELECTRICAL/ELECTRONIC	1	23	40500	50034	*	*	*	4	45	50625	48666	*	*	*
MECHANICAL	4	10	45375	45810	*	*	*	5	15	47000	45893	*	*	*
METALLURGICAL	+	2	+	44100				4	17	51775	49214	*	*	*
SCIENCES														
AGRICULTURE & NAT'L RESRC	+	1	+	30000				+	2	+	36700			
BIOLOGICAL	+	+	+	+				+	+	+	+			
CHEMISTRY	1	50	45000	42469	*	*	*	12	157	44917	43215	*	*	*
GEOLOGICAL SCIENCES	+	4	+	33650				+	9	+	34108			
MATHEMATICS	+	4	+	37500				+	4	+	37500			
PHYSICS	+	2	+	42000				+	18	+	42632			
POLYMER	1	5	40500	43954	*	*	*	1	13	40500	44213	*	*	*
TOTALS	10	205						31	507					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

AVERAGE SALARY OFFERS JULY 1989 ECPO REGIONAL CUMULATIVE REPORT

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/88 THROUGH 6/5/89

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	FINANCE
ACCOUNTING	26236 391 35000/22000	29000 1		24083 6					25955 11
BUSINESS ADMIN (INCL MGMT	28014 7			29286 7	31000 1	26333 3	28000 5	31000 1	20000 3
ECONOM & FINANCE (BANKING	25857 7			26031 39 45000/20000	29182 22 32500/29000	25563 4	24500 3	26938 9	26308 20 39500/18500
HUMAN RSRCS (incl LABOR R				22000 1		25000 1	33025 2		19500 2
MANAGEMENT INFO SYSTEMS	27227 11			27667 3	30000 1	26180 5	27045 10	30833 6	32333 3
MARKETING/MARK MGMT (RESR	21750 2	20000 2		22678 9	31000 2	23000 4	23000 2	21000 2	17750 4
ADVERTISING		27500 1				21500 1			
COMMUNICATIONS		25000 1			31000 1				26750 2
JOURNALISM						23000 1			
MERCHANDISING MANAGEMENT								30000 1	
FOREIGN LANGUAGES					29000 1				
LETTERS (incl English, Li					30200 5			21650 2	20000 2
VISUAL & PERFORMING ARTS					30000 1				
HISTORY									20000 1
POLITICAL SCIENCE/GOVT				31500 2	30500 3			31000 1	24000 2
PSYCHOLOGY					31000 1	27000 1			26000 1
CHEMICAL			25800 1					30738 5	
CIVIL								27505 21 31800/26000	
COMPUTER	27167 3					33800 1	35333 3	30200 5	32032 1
ELECTRICAL/ELECTRONIC	32033 3					32559 15	31009 4	30783 18	35000 1
INDUSTRIAL	27000 1							30279 12	
MECHANICAL					27996 1	32000 1		31374 4	
ENGINEERING TECHNOLOGY	32000 1								

AVERAGE SALARY OFFERS JULY 1989 ECPO REGIONAL CUMULATIVE REPORT

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/88 THROUGH 6/5/89

Sample Block: Average: 20250 706 # of Offers

90th: 22080 / 10th: 18330

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	FINANCE
INDUSTRIAL TECHNOLOGY								27000 1	
AGRIBUSINESS					32000 1				
COMPUTER SCIENCE	31000 1				31000 1	31721 9	28232 25 38000/21000	29170 15	29750 4
COMPUTER PROGRAMMING							29500 2		
INFORMATION SCIENCES & SY	31333 3			31125 4		29475 4	27221 6	27000 1	25500 2
ACTUARIAL	27000 1								
CHEMISTRY							31896 1		
MATHEMATICS	28500 2				28250 2		28605 2	27267 3	27000 1
PHYSICS					30500 2	32000 1	32011 1		

AVERAGE SALARY OFFERS JULY 1989 ECPO REGIONAL CUMULATIVE REPORT

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/88 THROUGH 6/5/89

Sample Block: Average: 20250 706 # of Offers

90th: 22080 / 10th: 18330

CURRICULUM	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING	REAL ESTATE
ACCOUNTING			23875 4		23000 2				22000 3
BUSINESS ADMIN (INCL MGMT			25300 10		21043 14		26000 1	17000 1	25500 2
ECONOM & FINANCE (BANKING	24750 2		24222 18	22000 1	21356 9			27500 1	30000 1
HOTEL/RESTAURANT MGMT.	20000 2	21200 10							
HUMAN RSRCS (incl LABOR R	27000 1								
MANAGEMENT INFO SYSTEMS			25750 6						
MARKETING/MARK MGMT (RESR	19000 1	22000 2	21775 8		22119 26 28000/20000			20750 2	25000 1
REAL ESTATE									20000 1
COMMUNICATIONS					21616 5				
JOURNALISM								17500 1	
HUMAN ECOLOGY (HOME ECONO					26000 1				
TEXTILES & CLOTHING					24667 3				
MERCHANDISING MANAGEMENT					21333 3				
LETTERS (incl English, Li			23000 1		19250 2			17500 2	
HISTORY				23000 1	23250 2				
POLITICAL SCIENCE/GOVT					26000 1				
PSYCHOLOGY			25000 1		20449 5				
SOCIOLOGY				14000 1	20000 1				
SOCIAL SCIENCES-OTHER					20000 1				
INDUSTRIAL			27001 1		26000 1				
COMPUTER SCIENCE			26500 2						
INFORMATION SCIENCES & SY			27500 1					30000 1	
ACTUARIAL			28867 6						

AVERAGE SALARY OFFERS JULY 1989 ECPO REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/88 THROUGH 6/5/89

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING	REAL ESTATE
MATHEMATICS			26078 10						

AVERAGE SALARY OFFERS JULY 1989 ECPO REGIONAL CUMULATIVE REPORT

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/88 THROUGH 6/5/89

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	OTHER SERVICE	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
ACCOUNTING			30000 1			26880 4	22326 1		35000 1
BUSINESS ADMIN (INCL MGMT	29000 1	22940 5	25214 7	20714 7	23500 2	26429 7	26667 3	29000 3	21000 1
ECONOM & FINANCE (BANKING		24000 1	22500 1	21000 1		21967 3			18000 1
HOTEL/RESTAURANT MGMT.				23000 1					
HUMAN RSRCS (incl LABOR R						22500 1	22050 1		
MANAGEMENT INFO SYSTEMS	28000 1	22000 1	28700 1						
MARKETING/MARK MGMT (RESR	17000 2	20000 2	23333 3	20875 4				21000 1	
COMMUNICATIONS						10000 1			
ELEMENTARY EDUCATION					14600 1				
FOREIGN LANGUAGES						13500 1			
LETTERS (incl English, Li					11000 1				
POLITICAL SCIENCE/GOVT				19867 3					
PSYCHOLOGY				18000 1	13000 1	19000 1		13000 1	15500 2
SOCIOLOGY							17900 1		
SOCIAL SCIENCES-OTHER					14000 1				
AEROSPACE & AERONAUTICAL			30000 1			25700 3			
BIOENGINEERING & BIOMEDIC	25000 1								
CHEMICAL				27500 2		22000 1			
CIVIL	29000 1	26000 2				25089 3	26787 17		
ELECTRICAL/ELECTRONIC	33533 3		32080 23 39000/30600	29000 1		24346 12	28563 2		
INDUSTRIAL	36000 1	33800 1	30900 2			31100 2			
MECHANICAL			30772 10			25337 5	22000 1		
METALLURGICAL			34800 1						

AVERAGE SALARY OFFERS JULY 1989 ECPO REGIONAL CUMULATIVE REPORT

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/88 THROUGH 6/5/89

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	OTHER SERVICE	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
NUCLEAR			33950 2			25000 1			
ENGINEERING TECHNOLOGY			25500 1						
COMPUTER SCIENCE	31303 6					34112 1		25000 1	
INFORMATION SCIENCES & SY			28350 2			27500 1			19000 1
SYSTEMS ANALYSIS				18000 1					
NURSING					23310 1			24818 7	29707 6
BIOLOGICAL								21500 1	
CHEMISTRY	33600 1	25000 1							
MATHEMATICS			30589 1		19500 1	26000 1			
PHYSICS	29000 1				20500 1	31512 1			

AVERAGE SALARY OFFERS JULY 1989 ECPO REGIONAL CUMULATIVE REPORT

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/88 THROUGH 6/5/89

Sample Block: Average: 20250 706 # of Offers

90th: 22080 / 10th: 18330

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
ACCOUNTING					25800 1		24500 1		
BUSINESS ADMIN (INCL MGMT	19400 2		29000 1		25557 7	15000 1	21000 1	22333 3	27500 1
ECONOM & FINANCE (BANKING					24525 4			23000 1	
HUMAN RSRCS (incl LABOR R							32000 1		
MANAGEMENT INFO SYSTEMS					28200 1				28000 2
MARKETING/MARK MGMT (RESR						20000 1	23000 1	25250 4	24532 3
COMMUNICATIONS								21000 1	23508 1
POLITICAL SCIENCE/GOVT							25800 1		
PSYCHOLOGY			17000 2						
SOCIOLOGY			16600 1						
AEROSPACE & AERONAUTICAL					31073 11		31018 1		
BIOENGINEERING & BIOMEDIC									33420 1
CHEMICAL								32250 4	33515 63 35400/32400
CIVIL				27532 1	29000 1	28000 1	28500 1	27331 9	33000 1
COMPUTER					31598 4		30600 1		32704 2
ELECTRICAL/ELECTRONIC					31386 28 37000/30000	11000 1	29408 3		32900 12
INDUSTRIAL					30327 3		32400 2		27000 1
MECHANICAL					31029 43 39000/29600		31138 37 34980/29000	30313 8	32812 12
METALLURGICAL					30900 1				31200 1
NUCLEAR					30250 2				32700 2
ENGINEERING TECHNOLOGY					32000 1		28433 3	29600 2	
INDUSTRIAL TECHNOLOGY					28800 1				
ANIMAL SCIENCES						22500 1			

AVERAGE SALARY OFFERS JULY 1989 ECPO REGIONAL CUMULATIVE REPORT

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/88 THROUGH 6/5/89

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
PLANT SCIENCES						23000 1			
COMPUTER SCIENCE					30264 9			27800 1	30300 2
BIOLOGICAL				26500 1					
CHEMISTRY									32611 16
MATHEMATICS					30140 2				
PHYSICS					29284 5			32000 1	

AVERAGE SALARY OFFERS JULY 1989 ECPO REGIONAL CUMULATIVE REPORT

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/88 THROUGH 6/5/89

Sample Block: Average: 20250 706 # of Offers

90th: 22080 / 10th: 18330

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
ACCOUNTING	23655 2	22000 3		27500 1	23600 1		26000 1	26000 2	29500 1
BUSINESS ADMIN (INCL MGMT	26576 7				23600 1				
ECONOM & FINANCE (BANKING	26409 14	26750 4	25750 4	30000 1			23600 1		
HUMAN RSRCS (incl LABOR R				34000 1				28500 2	
MANAGEMENT INFO SYSTEMS	28773 11	28200 1	33900 2						25000 1
MARKETING/MARK MGMT (RESR	27875 4	27400 2	24625 4	24254 4				23333 3	
COMMUNICATIONS		23500 1							
LETTERS (incl English, Li		35000 1	25100 2						
HISTORY		18400 1							
AEROSPACE & AERONAUTICAL	31000 1	32300 2							
BIOENGINEERING & BIOMEDIC		31200 1					29000 1		
CHEMICAL	33167 3	33464 11	32500 1	31300 3	28500 1		33110 11	33459 17	34153 14
CIVIL	33000 1								32500 2
COMPUTER	33062 16	31500 4		23408 1					
ELECTRICAL/ELECTRONIC	32207 37 40000/31200	31239 99 35000/29500	30800 3	33000 1	30960 1		32702 2	32285 10	34000 1
INDUSTRIAL	31070 3	30000 6	30500 2	27000 1	30400 2			31200 1	
MECHANICAL	31639 9	30871 67 37200/28800	30800 3	30750 2	30066 22 35000/28500		31257 6	32021 14	31435 8
METALLURGICAL					30600 1				
NUCLEAR		31838 11							
ENGINEERING TECHNOLOGY		32369 5						32857 7	
OTHER AGRICULTURAL SCIENC			22100 1						
COMPUTER SCIENCE	31444 47 34500/30000	30614 23 33000/28500			25000 1				
SYSTEMS ANALYSIS	40560 1								

AVERAGE SALARY OFFERS JULY 1989 ECPO REGIONAL CUMULATIVE REPORT

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/88 THROUGH 6/5/89

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	COMPUTER & BUS		ELECTR & ELECT		FOOD & BEVERAG		HOUSEHOLD & PE	METALS & METAL		MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL	
CHEMISTRY			32418	5	32325	4		32500	1				31120	5
MATHEMATICS	31500	3	32175	4										
PHYSICS	29700	2	31800	1	32000	1								

AVERAGE SALARY OFFERS JULY 1989 ECPO REGIONAL CUMULATIVE REPORT

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/88 THROUGH 6/5/89

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI
ACCOUNTING						30933 3
BUSINESS ADMIN (INCL MGMT		22500 1		25000 1		23100 2
DISTRIBUTION MANAGEMENT						28500 7
ECONOM & FINANCE (BANKING			33000 1			25825 4
MANAGEMENT INFO SYSTEMS						27600 1
MARKETING/MARK MGMT (RESR		17000 1				23000 2
AEROSPACE & AERONAUTICAL				31000 1		32300 1
BIOENGINEERING & BIOMEDIC			29000 1			
CHEMICAL		33750 4	38000 1	26500 1		33336 5
CIVIL				27600 1		
ELECTRICAL/ELECTRONIC						31429 20
INDUSTRIAL				31600 2		35500/29520 31200 1
MECHANICAL		32842 5	31733 3			30309 13
METALLURGICAL				32400 1		
COMPUTER SCIENCE						30900 2
CHEMISTRY		33300 1				
PHYSICS			31500 1			31500 1

AVERAGE SALARY OFFERS JULY 1989 ECPO REGIONAL CUMULATIVE REPORT
BY TECH - NON TECH/EMPLOYER CUMULATIVE PERIOD 9/1/88 THROUGH 6/5/89

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	FINANCE
BACHELOR - NON TECHNICAL	26264 418 35000/22000	24300 5		25922 67 50000/19500	29697 38 37000/29000	25033 20 30000/21500	27091 22 40000/23000	27488 22 40000/22500	24826 51 39500/18750
BACHELOR - TECHNICAL	29707 15		25800 1	31125 4	29785 7	31922 31 36800/29000	29074 44 38000/23000	29395 85 36300/27000	29337 9

CURRICULUM	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING	REAL ESTATE
BACHELOR - NON TECHNICAL	22583 6	21333 12	24192 48 35000/20500	19667 3	21776 75 28000/18980		26000 1	19786 7	24000 8
BACHELOR - TECHNICAL			27074 20 31200/23000		26000 1			30000 1	

CURRICULUM	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	OTHER SERVICE	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
BACHELOR - NON TECHNICAL	22750 4	22300 9	25208 13	20594 17	16600 6	23523 18	23713 6	24200 5	21000 5
BACHELOR - TECHNICAL	31501 14	27700 4	31462 43 39000/29000	25500 4	21103 3	25791 31 34112/22386	26725 20 31000/23300	24470 9	28177 7

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
BACHELOR - NON TECHNICAL	19400 2		19900 4		25462 13	17500 2	25260 5	23556 9	25801 7
BACHELOR - TECHNICAL				27016 2	30924 111 39000/29000	21125 4	30845 48 34980/28500	29459 25 35000/26000	33078 113 35400/31800

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
BACHELOR - NON TECHNICAL	27133 38 33000/23000	25608 13	26625 12	26931 7	23600 2		24800 2	25571 7	27250 2
BACHELOR - TECHNICAL	31988 123 40560/30500	31254 239 44000/29200	30780 15	29851 8	29993 29 35000/28000		32308 20 34500/29500	32677 49 36000/32000	32807 30 35400/30240

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI
BACHELOR - NON TECHNICAL		19750 2	33000 1	25000 1		27126 19
BACHELOR - TECHNICAL		33251 10	32283 6	30117 6		31304 43 35500/29040

AVERAGE SALARY OFFERS JULY 1989 ECPO REGIONAL CUMULATIVE REPORT

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/88 THROUGH 6/5/89

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ACCOUNTING (PU	ACCOUNTING (PR	COMMERCIAL BAN	COMMERCIAL BAN	INVESTMT BANKI	INVESTMT BANKN	INVESTMT BANKG	INVESTMT BANKG	FINANCIAL/TREA
ACCOUNTING	26296 387 35000/22000	24667 43 40300/21000		19000 1					22000 2
BUSINESS ADMIN (INCL MGMT	25250 4	20667 6	33333 3	30000 2	31000 1				27685 8
ECONOM & FINANCE (BANKING	26480 5	25257 21 32000/18750	25773 11	25929 7	25500 2	28500 2	16700 1		26903 60 35000/23400
MANAGEMENT INFO SYSTEMS	27800 5				22000 1				25000 2
MARKETING/MARK MGMT (RESR	20250 2	21667 3	22033 3	20750 2					23250 2
COMMUNICATIONS					31000 1				
LETTERS (incl English, Li									30200 5
POLITICAL SCIENCE/GOVT									29833 3
PSYCHOLOGY					31000 1				26000 1
ELECTRICAL/ELECTRONIC	32033 3								35000 1
INDUSTRIAL	27000 1								
MECHANICAL						27996 1			
AGRIBUSINESS					32000 1				
COMPUTER SCIENCE									24250 2
INFORMATION SCIENCES & SY	31000 1								
MATHEMATICS	26500 1				30000 1				23000 1
PHYSICS									30500 2

AVERAGE SALARY OFFERS JULY 1989 ECPO REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/88 THROUGH 6/5/89 90th: 22080 / 10th: 18330 PART 2 - PAGE 1

CURRICULUM	PORTFOLIO MGMT	UNDERWRITING	ADVERTISING	BRAND/PRODUCT	BUYER/MERCHAND	MARKET RESEARC	SALES	DESIGN/GRAPHIC	MEDIA PLANNING
ACCOUNTING	26000 1						30000 1		
BUSINESS ADMIN (INCL MGMT	24000 2	24500 2		23525 4	25300 5		23017 12		
DISTRIBUTION MANAGEMENT					28500 7				
ECONOM & FINANCE (BANKING	25000 3	24099 5			24500 2		20963 8		
HOTEL/RESTAURANT MGMT							19000 1		
MANAGEMENT INFO SYSTEMS				28375 2			25000 2		
MARKETING/MARK MGMT (RESR	24500 2	25000 1	18750 4	22100 10	21400 3	20193 3	23278 39 34800/19000		
ADVERTISING			24500 2						
COMMUNICATIONS	25000 1	28500 1	21000 1	21600 1			24254 2		
JOURNALISM							23000 1		
HUMAN ECOLOGY (HOME ECONO					26000 1				
TEXTILES & CLOTHING					26000 2				
MERCHANDISING MANAGEMENT				17000 1	26000 1				
LETTERS (incl English, Li		23000 1					26175 4		
HISTORY				18400 1	25500 1				
POLITICAL SCIENCE/GOVT		26000 1					24000 2		
PSYCHOLOGY		25000 1			21250 1				
SOCIOLOGY							20000 1		
SOCIAL SCIENCES-OTHER					20000 1				
CHEMICAL							31500 3		
COMPUTER							23408 1		
ELECTRICAL/ELECTRONIC				32000 1			30783 6		
INDUSTRIAL				27000 1		29101 2			

AVERAGE SALARY OFFERS JULY 1989 ECPO REGIONAL CUMULATIVE REPORT

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/88 THROUGH 6/5/89

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PORTFOLIO MGMT	UNDERWRITING	ADVERTISING	BRAND/PRODUCT	BUYER/MERCHAND	MARKET RESEARC		SALES		DESIGN/GRAPHIC	MEDIA PLANNING	
MECHANICAL						34008	1	29725	4			
ANIMAL SCIENCES								22500	1			
PLANT SCIENCES								23000	1			
COMPUTER SCIENCE						31200	1	28500	3		33800	1
INFORMATION SCIENCES & SY											31500	1
CHEMISTRY								22250	2			

AVERAGE SALARY OFFERS JULY 1989 ECPO REGIONAL CUMULATIVE REPORT

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/88 THROUGH 6/5/89

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ON-AIR REPORTI	PRODUCTION	PUBLIC RELATIO	WRITING / EDIT	EXECUTIVE, LEG	FINANC,TAXA, M	ECONOMIC PROGR	LAW ENFORCEMEN	MILITARY
BUSINESS ADMIN (INCL MGMT		23500 2	25000 1				15000 1		29333 3
ECONOM & FINANCE (BANKING						21400 1			21750 2
HUMAN RSRCS (incl LABOR R					22275 2				
MARKETING/MARK MGMT (RESR		22000 2	23000 1			30000 1			
COMMUNICATIONS				23500 1					
JOURNALISM				17500 1					
LETTERS (incl English, Li		18000 1		18900 2					
POLITICAL SCIENCE/GOVT									19867 3
PSYCHOLOGY									19000 1
CHEMICAL									22000 2
ELECTRICAL/ELECTRONIC					23866 1				21000 1
MECHANICAL		32000 1							22000 1
SYSTEMS ANALYSIS									18000 1
MATHEMATICS						23000 1			26000 1

AVERAGE SALARY OFFERS JULY 1989 ECPO REGIONAL CUMULATIVE REPORT

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/88 THROUGH 6/5/89

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	NATIONAL SECUR	URBAN / REGION	ADMINISTRATION	COUNSELING	FUNDRAISING /	SOCIAL WORK	BIOENGINEERING	DESIGN / CONST	ENVIRONMENTAL/
ACCOUNTING	40818 1								
BUSINESS ADMIN (INCL MGMT			25884 19					15000 1	
ECONOM & FINANCE (BANKING								33000 1	
HOTEL/RESTAURANT MGMT			23000 3						
MARKETING/MARK MGMT (RESR			22667 3					25000 1	
COMMUNICATIONS	10000 1								
LETTERS (incl English, Li			11000 1						
PSYCHOLOGY			18000 1	14500 2	18000 1	13000 1			
SOCIOLOGY			14000 1			17250 2			
SOCIAL SCIENCES-OTHER			14000 1						
AEROSPACE & AERONAUTICAL								28500 1	
CHEMICAL							33574 5	32540 5	32360 3
CIVIL								26970 32 31200/24000	27682 11
ELECTRICAL/ELECTRONIC							30960 5	30545 26 33000/29000	
INDUSTRIAL							32000 1		
MECHANICAL							30985 7	29569 28 35000/26400	29250 2
NUCLEAR							29000 1		
ENGINEERING TECHNOLOGY								29263 6	
SYSTEMS ANALYSIS							40560 1		
CHEMISTRY								33600 3	
MATHEMATICS			19500 1						
PHYSICS								31500 1	

AVERAGE SALARY OFFERS JULY 1989 ECPO REGIONAL CUMULATIVE REPORT

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/88 THROUGH 6/5/89

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	MANUFACTURING/	SYSTEMS / PROG	POWER SYSTEMS	SOFTWARE DESIG	HARDWARE DESIG	RESEARCH & DEV	TESTING	PROCESS ENGINE	OTHER ENGINEER
BUSINESS ADMIN (INCL MGMT	21000 1						23000 1		
ECONOM & FINANCE (BANKING							18000 1		
MANAGEMENT INFO SYSTEMS						28200 1		31200 1	
PSYCHOLOGY		27000 1				15500 2			
AEROSPACE & AERONAUTICAL	31018 1	32000 4	30000 1			28550 2	32000 1	31600 2	29889 9
BIOENGINEERING & BIOMEDIC						27000 2			31207 3
CHEMICAL	33363 11		28500 1			33287 16		33380 62 36000/32496	33318 38 38000/32000
CIVIL				33000 1		33000 1			27787 15
COMPUTER		33994 4		33125 8	33000 1	33840 1	33840 1		31887 13
ELECTRICAL/ELECTRONIC	31464 25 37000/30000	31368 20 35000/28000	31182 19	32640 9	31628 23 34500/30504	31665 30 36800/29500	31366 7	31614 15	31456 75 39000/29220
INDUSTRIAL	30316 11	32011 1			31200 1				30510 10
MECHANICAL	31220 53 39000/29640	30619 5	29963 7	28000 1	28900 3	30992 20 34980/27560	31900 3	31500 38 37200/29400	31175 90 35004/29500
METALLURGICAL						31200 1			32175 4
NUCLEAR		31500 1	32633 3			31033 3		33000 1	31613 9
ENGINEERING TECHNOLOGY	31553 6		25500 1					35000 5	28444 1
INDUSTRIAL TECHNOLOGY	28800 1								
COMPUTER SCIENCE		29400 1		31485 36 35000/29800	32016 1	32139 9			30900 1
INFORMATION SCIENCES & SY				31662 2				30000 1	
CHEMISTRY	32899 7	33150 2				31774 4		32767 16	
MATHEMATICS								32400 3	
PHYSICS	31322 6		30000 1		26650 2	30133 3		32000 1	

AVERAGE SALARY OFFERS JULY 1989 ECPO REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/88 THROUGH 6/5/89 90th: 22080 / 10th: 18330 PART 6 - PAGE 1

CURRICULUM	COMPUTER PROGR		INFORMATION SY		SYSTEMS ANALYS		ACTUARIAL		AGRICULTURE/NA		ARCHITECTURE	CONSULTING		HUMAN RESRCS /		MANAGEMENT TRA	
ACCOUNTING																27522	5
BUSINESS ADMIN (INCL MGMT	26667	3			26633	3	24500	2				32050	2	23625	4	23124 30000/21000	23
ECONOM & FINANCE (BANKING	24165	3	26000	1	21500	1						28295	10			26280 33000/21500	29
HOTEL/RESTAURANT MGMT.																20778	9
HUMAN RSRCS (incl LABOR R														28205	10	20000	1
MANAGEMENT INFO SYSTEMS	26756	18	28773	11	29300	11						28750	10			31100	3
MARKETING/MARK MGMT (RESR					30000	1	23000	1				25000	1			22453	17
REAL ESTATE																20000	1
COMMUNICATIONS																21620	4
TEXTILES & CLOTHING																22000	1
MERCHANDISING MANAGEMENT												30000	1			21000	1
FOREIGN LANGUAGES									13500	1						29000	1
LETTERS (incl English, Li												22500	1			19667	3
VISUAL & PERFORMING ARTS	30000	1															
HISTORY																20500	2
POLITICAL SCIENCE/GOVT			25800	1												32500	2
PSYCHOLOGY																20249	4
CHEMICAL												33689	1				
CIVIL												28248	2				
COMPUTER	31504	2	31000	2	30500	2						28375	4			33016	2
ELECTRICAL/ELECTRONIC	29798	2	30851	7	29672	2			11000	1		30050	9			32609	11
INDUSTRIAL					27000	2						31485	10			30540	5
MECHANICAL												33996	1			31375	8

AVERAGE SALARY OFFERS JULY 1989 ECPO REGIONAL CUMULATIVE REPORT

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/88 THROUGH 6/5/89

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	COMPUTER PROGR	INFORMATION SY	SYSTEMS ANALYS	ACTUARIAL	AGRICULTURE/NA	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA
ENGINEERING TECHNOLOGY							32000 1		
INDUSTRIAL TECHNOLOGY							27000 1		
OTHER AGRICULTURAL SCIENC									22100 1
COMPUTER SCIENCE	29781 64 38000/27000	27620 5	30149 17	27000 1			29500 6		32380 2
COMPUTER PROGRAMMING	29500 2								
INFORMATION SCIENCES & SY	26817 6	25900 5	29100 5				30000 3		28350 2
ACTUARIAL				28601 7					
BIOLOGICAL		26500 1							
CHEMISTRY									31800 1
MATHEMATICS	27667 3	28605 2	29856 5	27254 9			30695 2		
PHYSICS		32011 1							32000 1

AVERAGE SALARY OFFERS JULY 1989 ECPO REGIONAL CUMULATIVE REPORT

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/88 THROUGH 6/5/89

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	MATH/STATISTIC	NURSES / PERSO	OTHER HEALTH R	PARALEGAL	PERFORMING ART	RESEARCHERS NO	RESEARCHERS -	TEACHING
BUSINESS ADMIN (INCL MGMT						23000 2		23500 2
ECONOM & FINANCE (BANKING				22000 1				
ELEMENTARY EDUCATION								14600 1
HISTORY				23000 1				
POLITICAL SCIENCE/GOVT						31000 1		
CHEMICAL							33200 1	
ELECTRICAL/ELECTRONIC	31500 1							
NURSING		26806 14						
BIOLOGICAL			21500 1					
MATHEMATICS	29250 2							
PHYSICS								20500 1

AVERAGE SALARY OFFERS JULY 1989 ECPO REGIONAL CUMULATIVE REPORT

BY TECH - NON TECH/FUNCTION CUMULATIVE PERIOD 9/1/88 THROUGH 6/5/89

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ACCOUNTING (PU	ACCOUNTING (PR	COMMERCIAL BAN	COMMERCIAL BAN	INVESTMT BANKI	INVESTMT BANKN	INVESTMT BANKG	INVESTMT BANKG	FINANCIAL/TREA
BACHELOR - NON TECHNICAL	26277 403 35000/22000	24385 73 40300/19000	26447 17	25167 12	27667 6	28500 2	16700 1		27020 83 35000/23000
BACHELOR - TECHNICAL	30100 6				31000 2	27996 1			27917 6

CURRICULUM	PORTFOLIO MGMT	UNDERWRITING	ADVERTISING	BRAND/PRODUCT	BUYER/MERCHAND	MARKET RESEARC	SALES	DESIGN/GRAPHIC	MEDIA PLANNING
BACHELOR - NON TECHNICAL	24778 9	24750 12	20714 7	22571 19	24612 30 40000/20000	20193 3	23218 73 35000/19000		
BACHELOR - TECHNICAL				29500 2		30852 4	28429 21 34000/23408		32650 2

CURRICULUM	ON-AIR REPORTI	PRODUCTION	PUBLIC RELATIO	WRITING / EDIT	EXECUTIVE, LEG	FINANC,TAXA, M	ECONOMIC PROGR	LAW ENFORCEMEN	MILITARY
BACHELOR - NON TECHNICAL		21800 5	24000 2	19700 4	22275 2	25700 2	15000 1		23344 9
BACHELOR - TECHNICAL		32000 1			23866 1	23000 1			21833 6

CURRICULUM	NATIONAL SECUR	URBAN / REGION	ADMINISTRATION	COUNSELING	FUNDRAISING /	SOCIAL WORK	BIOENGINEERING	DESIGN / CONST	ENVIRONMENTAL/
BACHELOR - NON TECHNICAL	25409 2		23648 29 42000/17000	14500 2	18000 1	15833 3		24333 3	
BACHELOR - TECHNICAL			19500 1				32056 20 40560/29000	29257 102 35500/25500	28755 16

CURRICULUM	MANUFACTURING/	SYSTEMS / PROG	POWER SYSTEMS	SOFTWARE DESIG	HARDWARE DESIG	RESEARCH & DEV	TESTING	PROCESS ENGINE	OTHER ENGINEER
BACHELOR - NON TECHNICAL	21000 1	27000 1				19733 3	20500 2	31200 1	
BACHELOR - TECHNICAL	31480 121 39000/29600	31675 38 38000/29400	30730 33 33100/28500	31869 57 40000/29472	31086 31 34500/28700	31645 92 36800/29000	31758 12	32607 144 44000/30212	31353 268 39000/28800

CURRICULUM	COMPUTER PROGR	INFORMATION SY	SYSTEMS ANALYS	ACTUARIAL	AGRICULTURE/NA	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA
BACHELOR - NON TECHNICAL	26564 25 32000/23900	28331 13	28356 16	24000 3	13500 1		28482 25 40000/25000	26896 14	23944 106 36600/19000
BACHELOR - TECHNICAL	29512 79 38000/26000	28751 23 32500/25000	29747 33 35000/27000	27793 17	11000 1		30259 40 36300/27000		31388 33 34400/28700

CURRICULUM	MATH/STATISTIC	NURSES / PERSO	OTHER HEALTH R	PARALEGAL	PERFORMING ART	RESEARCHERS NO	RESEARCHERS -	TEACHING
BACHELOR - NON TECHNICAL				22500 2		25667 3		20533 3
BACHELOR - TECHNICAL	30000 3	26806 14	21500 1				33200 1	20500 1

AVERAGE SALARY OFFERS JULY 1989 ECPO REGIONAL CUMULATIVE REPORT
BY TECH - NON TECH/EMPLOYER CUMULATIVE PERIOD 9/1/88 THROUGH 6/5/89

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	FINANCE
MBA--NON-TECH	30984 6			41500 2	55000 1			35000 1	45000 1
MBA--TECH	29500 2						38000 1	32000 1	32000 1

CURRICULUM	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING	REAL ESTATE
MBA--NON-TECH									
MBA--TECH									

CURRICULUM	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	OTHER SERVICE	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
MBA--NON-TECH									
MBA--TECH									

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
MBA--NON-TECH					36000 1				
MBA--TECH									34300 2

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
MBA--NON-TECH		45000 1						45000 1	
MBA--TECH									

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI
MBA--NON-TECH						
MBA--TECH						